



# CONTRACTOR - INSTALLER INTERVIEW GUIDE



DATE:

PROJECT NAME:

CONTRACTOR:

Company Name:

Point of Contact:

Phone:

## EVALUATION CRITERIA

## NOTES

## SCORE

Do you typically take on projects like mine?

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- SATISFACTORY
- UNSATISFACTORY

How long have you been doing remodeling projects like mine?

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- SATISFACTORY
- UNSATISFACTORY

Do you have other jobs I can visit or see pictures of?

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- SATISFACTORY
- UNSATISFACTORY

What would your most recent customers say about you?

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- SATISFACTORY
- UNSATISFACTORY

Describe your work quality compared to your competitors.

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- SATISFACTORY
- UNSATISFACTORY

Are you licensed, insured and bonded?

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- SATISFACTORY
- UNSATISFACTORY

Do you guarantee your work and for how long?

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- SATISFACTORY
- UNSATISFACTORY

Have you attended continuing education programs?

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- SATISFACTORY
- UNSATISFACTORY

Are you a member of any industry association?

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- SATISFACTORY
- UNSATISFACTORY

Do you hold any professional certifications?

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- SATISFACTORY
- UNSATISFACTORY

How do you work with customers on a daily basis?

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- SATISFACTORY
- UNSATISFACTORY

How often are your cost estimates on target?

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- SATISFACTORY
- UNSATISFACTORY

How do you handle customer disputes?

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- SATISFACTORY
- UNSATISFACTORY

What's a realistic time table for my project completion?

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- SATISFACTORY
- UNSATISFACTORY

Can you provide references?

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- SATISFACTORY
- UNSATISFACTORY